Appendix 1. The methodological aspects of the approach adopted for calculating the relational proximity of stakeholders, and the dendrogram.

Based on the matrix of the advice network between stakeholders, we calculated the relational proximity between two individuals in the network using hierarchical clustering (Ward's method). Using Pajek software, which applies the Ward clustering method, we were able to classify individuals according to their similarity and/or difference of relationships and visualize their relational proximity and/or distance on a dendrogram of similarities (see figure below). The dendrogram is read from left to right considering that the stakeholders with the closest relational profile are those for which the two lines join first (De Nooy et al. 2004:267). The length of the horizontal lines, between their point of departure and the place where they cross over, is the difference in relational profile between stakeholders or groups. A vertical line has been traced that distinguishes between four groups according to relational proximity. The interpretations then made of the composition of the groups takes into account the organizational attributes of the stakeholders.

Fig. A1.1. Dendrogram including the four groups of stakeholders.