

Appendix 1. Table A1.1. Changes in overall subjective well-being over time at the country level.

Country	Intervention type	A) Better off (yes/no)				B) Worse off (yes/no)			
		Phase 1		Phase 2		Phase 1		Phase 2	
		N	mean (SD)	N	mean (SD)	N	mean (SD)	N	mean (SD)
Global	none	1706	0.32 (0.46)	1901	0.34 (0.47)	1706	0.28 (0.45)	1901	0.27 (0.44)
	incentives	774	0.43 (0.5)*	841	0.43 (0.49)	774	0.28 (0.45)	841	0.24 (0.43)
	disincentives	553	0.52 (0.5)*	697	0.47 (0.5)*	553	0.2 (0.4)*	697	0.23 (0.42)*
	both	478	0.48 (0.5)*	529	0.48 (0.5)	478	0.23 (0.42)*	529	0.23 (0.42)
Brazil	none	160	0.61 (0.49)	206	0.61 (0.49)	160	0.14 (0.35)	206	0.14 (0.35)
	incentives	222	0.66 (0.48)	235	0.62 (0.49)	222	0.13 (0.33)	235	0.15 (0.36)
	disincentives	308	0.63 (0.48)	418	0.56 (0.5)	308	0.11 (0.31)	418	0.15 (0.36)
	both	169	0.6 (0.49)	188	0.61 (0.49)	169	0.14 (0.34)	188	0.12 (0.33)
Peru	none	90	0.31 (0.47)	104	0.22 (0.42)	90	0.12 (0.33)	104	0.18 (0.39)
	incentives	75	0.28 (0.45)	90	0.27 (0.44)	75	0.07 (0.25)	90	0.12 (0.33)
	disincentives	144	0.49 (0.5)*	172	0.29 (0.46)	144	0.16 (0.37)*	172	0.36 (0.48)
	both	111	0.53 (0.5)*	128	0.34 (0.48)	111	0.15 (0.36)*	128	0.28 (0.45)
Cameroon	none	116	0.3 (0.46)	132	0.32 (0.47)	116	0.45 (0.5)	132	0.44 (0.5)
	incentives	149	0.54 (0.5)*	163	0.4 (0.49)*	149	0.37 (0.48)	163	0.37 (0.49)
	disincentives	57	0.14 (0.35)*	61	0.39 (0.49)*	57	0.7 (0.46)*	61	0.31 (0.47)*
	both	102	0.42 (0.5)*	117	0.55 (0.5)	102	0.33 (0.47)*	117	0.26 (0.44)
Indonesia	none	924	0.32 (0.47)	1013	0.36 (0.48)	924	0.26 (0.44)	1013	0.21 (0.41)
	incentives	236	0.22 (0.42)*	252	0.39 (0.49)*	236	0.39 (0.49)*	252	0.24 (0.43)*
	disincentives	23	0.48 (0.51)	24	0.5 (0.51)	23	0.3 (0.47)	24	0.29 (0.46)
	both	43	0.37 (0.49)	43	0.4 (0.49)	43	0.28 (0.45)	43	0.3 (0.46)
Tanzania	none	238	0.13 (0.34)	256	0.16 (0.37)	238	0.5 (0.5)	256	0.41 (0.49)
	incentives	51	0.2 (0.4)	56	0.27 (0.45)	51	0.59 (0.5)	56	0.41 (0.5)
	disincentives	21	0.24 (0.44)	22	0.36 (0.49)	21	0.24 (0.44)*	22	0.32 (0.48)
	both	53	0.19 (0.39)	53	0.3 (0.46)	53	0.47 (0.5)	53	0.34 (0.48)
Vietnam	none	178	0.3 (0.46)	190	0.29 (0.46)	178	0.22 (0.42)	190	0.41 (0.49)
	incentives	41	0.54 (0.5)*	45	0.24 (0.43)	41	0.12 (0.33)	45	0.31 (0.47)

*Significant differences in the regression models at $p < 0.05$. In the phase 1 column, this symbol indicates a significant difference in the first phase of the research (i.e. baseline) relative to the control group. In the phase 2 column, this symbol shows a significant difference within the group (table line) over time.