

Appendix 1: Qualitative Methodology

To capture the views of a broad range of stakeholders, we conducted key informant interviews with representatives from five sectors: environmental nonprofits, business and industry, timber interests, public sector agencies, and academics and natural resource management consultants (Table 1). Key informant interviews do not commonly require the production of numerically representative sample for each sector or of the stakeholder community as a whole, but rather provide a range of information and perspectives from stakeholders with specialized knowledge and/or decision-making power (Frey and Fontana 1991, Marshall 1996a, 1996b).

We identified key informants based upon our knowledge of the state and upon recommendations from individuals in leadership positions, and invited them to participate in facilitated group interviews. We conducted thirteen interviews, cumulatively including between five and twenty representatives from each sector. Interviews were commonly 90 minutes long. Prior to the interviews, key informants signed a UNH Institutional Review Board approved Consent Form. The interviews focused on discussion of two questions: 1) describe a picture of what you would *like* New Hampshire to look like in the future, two to four decades or more from now; and 2) describe a picture of what you *expect* New Hampshire to look like in the future, two to four decades or more from now. These questions were designed to encourage a discussion of opposing views of the future. Notes from the interviews were shared within the research team, compared for accuracy, and then qualitatively analyzed, with participants' responses and perspectives categorized by theme.

LITERATURE CITED

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