Appendix 2. Archetypes: problems and solutions.

Below we provide detailed tables for each archetype. The tables summarize key characteristics describing the funding challenge and list interventions that may address them. These interventions were generated by workshop participants themselves and should be considered important but only partial solutions to each finance challenge.

	Characteristics and Causes	Potential Solutions
•	The "tragedy of urgency" (or of immediacy), i.e., the constant pressure from immediate needs, daily demands or other pressing issues	<ul> <li>Education and trainings for local government staff that help make the link between existing core missions and adaptation; align goals, policies, fundraising and implementation</li> </ul>
•	Backlog of other important issues that are not being addressed	<ul> <li>Help with framing, communication and</li> </ul>
•	The lack of understanding of climate change risks and lack of interest or even disbelief and avoidance (among leaders and stakeholders)	audiences, with concrete examples, stories and visuals of what adaptation looks like, and linked to locally resonant values
•	Lack of legitimacy of the adaptation issue (sometimes vis-à-vis mitigation)	<ul> <li>Building communities of practice among local government staff to support peer learning and exchange of strategies</li> </ul>
•	Difficulty linking adaptation to core mission and difficulty defining an overarching goal to work towards together	<ul> <li>Local-to-local and local-to-state elected exchange on funding needs</li> </ul>
•	Lack of measures of success, progress, or performance	<ul> <li>Help with identifying measures of success and progress to evaluate resilience measures</li> </ul>
•	Doing adaptation "behind the scenes" allows some work to get done in the "margins" of available resources, but invisibility reinforces its seeming unimportance	<ul> <li>Periodic evaluation of grant programs to show what is working will generate more interest and improve applications, efforts</li> </ul>
•	Lack of higher-level mandate, requiring that adaptation planning is being done	<ul> <li>Make planning allocation based on population size, without application, but mandate that adaptation planning is undertaken</li> </ul>

Table A2.1: Characteristics, Underlying Causes and Potential Solutions to Address the Low Priority Archetype

Source: The Authors

#### Table A2.2: Characteristics, Underlying Causes and Potential Solutions to Address the Lack of Leadership Archetype

Characteristics and Causes	Potential Solutions
<ul> <li>A sense of weak government and lack of empowerment, particularly problematic when among top-level executives</li> </ul>	<ul> <li>Much greater emphasis on education of local leaders and joint strategizing among them so they feel more comfortable taking on adaptation</li> </ul>
<ul> <li>Lack of a long-term vision, or ability to generate one, myopic thinking, lack of galvanizing</li> </ul>	<ul> <li>Education of the public about climate change and to increase governance literacy so people can put pressure on their elected leaders and</li> </ul>

	energy, resistance to change, and weak action	know when and where to speak out
•	The "politics" of taking on climate change,	Local and statewide mandates to provide cover
	contexts	<ul> <li>Neighboring community leaders serving as ambassadors to those not vet taking action</li> </ul>
•	Lack of higher-level mandate, providing cover for local-level officials to take up adaptation	<ul> <li>Within government entities, fostering a risk- taking organizational culture ("we have to fail a</li> </ul>
•	Need of a "perfect storm of leadership" with multiple individuals pulling together	little to find success")
		<ul> <li>Research and messaging on co-benefits and positive benefit-cost ratios</li> </ul>
		<ul> <li>Create narrative of mitigation and adaptation synergies and complementarity that resonates</li> </ul>
		<ul> <li>Pressure from rating agencies (such as Moody's) and potential liability lawsuits are likely to spur greater leadership.<sup>1</sup></li> </ul>

### Table A2.3: Characteristics, Underlying Causes and Potential Solutions to Address the Conflict of Interest Archetype

<ul> <li>Multiple (competing) missions can make it difficult to spend money on adaptation</li> <li>Historical legacies (e.g., land use decisions and resulting patterns of vulnerability) are difficult to undo and potentially politically embarrassing</li> <li>Mis-aligned incentives (e.g., insurance for exposed projects; subsidies for "bad" projects) can perpetuate trends that increase exposure</li> <li>Political pressures and undue influence from local interests can undermine focus on broader community goals or the needs of the less powerful</li> <li>Avoidance of facing difficult trade-offs</li> <li>Muschance of facing difficult trade-offs</li> <li>Education and training in how adaptation strategies can be linked to the core mission</li> <li>Education and training in how adaptation strategies can be linked to the core mission</li> <li>Shifting of "zero-sum" narratives to "shared opportunity" narratives where communities learn to act together and shift priorities together</li> <li>Need insurance companies to come to the table with local (and higher-level) governments to foster better alignment, identify strategies that redirect development into safer locations</li> <li>Identify strategies to move away from dependence on revenue from greenhouse gas emitting activities</li> <li>Need process to rethink fundamentally how existing (dis)incentives (e.g., tax structure, subsidies, lack of risk disclosure) undermine the financial future of local government</li> </ul>	Characteristics and Causes	Potential Solutions
<ul> <li>Historical legacies (e.g., land use decisions and resulting patterns of vulnerability) are difficult to undo and potentially politically embarrassing</li> <li>Mis-aligned incentives (e.g., insurance for exposed projects; subsidies for "bad" projects) can perpetuate trends that increase exposure</li> <li>Political pressures and undue influence from local interests can undermine focus on broader community goals or the needs of the less powerful</li> <li>Avoidance of facing difficult trade-offs</li> <li>Shifting of "zero-sum" narratives to "shared opportunity" narratives where communities learn to act together and shift priorities together</li> <li>Need insurance companies to come to the table with local (and higher-level) governments to foster better alignment, identify strategies that redirect development into safer locations</li> <li>Identify strategies to move away from dependence on revenue from greenhouse gas emitting activities</li> <li>Need process to rethink fundamentally how existing (dis)incentives (e.g., tax structure, subsidies, lack of risk disclosure) undermine the financial future of local government</li> </ul>	Multiple (competing) missions can make it difficult to spend money on adaptation	<ul> <li>Education and training in how adaptation strategies can be linked to the core mission</li> </ul>
<ul> <li>Mis-aligned incentives (e.g., insurance for exposed projects; subsidies for "bad" projects) can perpetuate trends that increase exposure</li> <li>Political pressures and undue influence from local interests can undermine focus on broader community goals or the needs of the less powerful</li> <li>Avoidance of facing difficult trade-offs</li> <li>Need process to rethink fundamentally how existing (dis)incentives (e.g., tax structure, subsidies, lack of risk disclosure) undermine the financial future of local government</li> </ul>	<ul> <li>Historical legacies (e.g., land use decisions and resulting patterns of vulnerability) are difficult to undo and potentially politically embarrassing</li> </ul>	<ul> <li>Shifting of "zero-sum" narratives to "shared opportunity" narratives where communities learn to act together and shift priorities together</li> <li>Need insurance companies to come to the</li> </ul>
<ul> <li>Political pressures and undue influence from local interests can undermine focus on broader community goals or the needs of the less powerful</li> <li>Avoidance of facing difficult trade-offs</li> <li>Need process to rethink fundamentally how existing (dis)incentives (e.g., tax structure, subsidies, lack of risk disclosure) undermine the financial future of local government</li> </ul>	<ul> <li>Mis-aligned incentives (e.g., insurance for exposed projects; subsidies for "bad" projects) can perpetuate trends that increase exposure</li> </ul>	table with local (and higher-level) governments to foster better alignment, identify strategies that redirect development into safer locations
<ul> <li>Avoidance of facing difficult trade-offs</li> <li>Need process to rethink fundamentally how existing (dis)incentives (e.g., tax structure, subsidies, lack of risk disclosure) undermine the financial future of local government</li> </ul>	<ul> <li>Political pressures and undue influence from local interests can undermine focus on broader community goals or the needs of the less powerful</li> </ul>	<ul> <li>Identify strategies to move away from dependence on revenue from greenhouse gas emitting activities</li> </ul>
	Avoidance of facing difficult trade-offs	<ul> <li>Need process to rethink fundamentally how existing (dis)incentives (e.g., tax structure, subsidies, lack of risk disclosure) undermine the financial future of local government</li> </ul>

<sup>&</sup>lt;sup>1</sup> This suggestion was added post-stakeholder workshops to reflect recent development in the financial and legal world, though at the time of the workshops it was not mentioned.

#### Table A2.4: Characteristics, Underlying Causes and Potential Solutions to Addressthe Disproportionate Burden Archetype

	Characteristics and Causes		Potential Solutions
•	Long histories of institutionalized racism, neglect of remote and low-income	•	Sustained funding for "disadvantaged" communities
	infrastructure maintenance, persistent lack of	•	Provide more capacity (building) grants
	investment in education, diverse local economies, health care, or environmental protection	•	Earmark funding prior to distribution to ensure a set amount is dedicated to disproportionately burdened local governments
•	Current problems are all-demanding	•	Regional approaches to adaptation, where
•	Long-standing vulnerabilities and lack of local governments' adaptive capacity		greater-capacity local governments or non- profit entities carry the burden of applying for and administering funding.
•	Outdated models of local governance with limited opportunity for meaningful stakeholder engagement	•	Mandates for funding recipients to work with disproportionately burdened community groups.
•	Limited political voice	•	Use existing templates to include community benefits agreements into statements of work
•	Limited cash flow or reserves to divert to		with consultants
		•	Provide grant writing services
•	additional fees or taxes	Turn the stipend model on its head; instead charge a fee for non-participation, so local communities have a greater stake in participating in adaptation processes	
		•	Raise Pigouvian taxes/utility user taxes to relate spending to what the community wants

Source: The Authors

#### Table A2.5: Characteristics, Underlying Causes and Potential Solutions to Addressthe Inappropriate Funding Scale Archetype

	Characteristics and Causes		Potential Solutions
•	Scale mismatch between global change problem and local capacity to address its impacts	•	Need for WWII mobilization to address mitigation and adaptation (and thereby contain the problem to something more manageable)
•	Responsibility for climate adaptation is incommensurate with responsibility for climate change problem	•	Need for State and federal solutions at bigger scale (e.g., funded mandates, changes in statewide tax law, block grants etc.)
•	Inefficiency of project-by-project approach to adaptation and adaptation finance	•	Alternatively, assume that there will be <u>no</u> State or federal money forthcoming, to spur radical rethinking and solutions
•	Problem of piecemeal interventions when systemic solutions are needed	•	Need for an empowered regional authority to
•	Lack of capacity of local governments to take on long-term funding challenge		adaptation funds, with clear on decision- making, control and disbursement rules

•	Lack of appropriate funding recipient for systemic solutions at the regional scale	•	Greater state leadership to help local communities
		•	Creating regional legislative caucuses to foster understanding of local/regional funding needs
		•	Mandates to look longer term would enable utilities and agencies to demand fees and plans for longer-term solutions
		•	Look to Integrated Regional Water Management (significant funding, robust decision-making structure) to apply model to other sectors/areas
		•	Use Proposition 50 funding for regional collaboration
		•	Look beyond California (e.g., Southeast Florida 4-County Compact for Climate Adaptation) for alternative supra-local funding models
		•	Educate and lobby at State and federal levels to bring more money to local level, to invest in critical land areas and assets that have local benefits
		•	Conditions to consider climate change on other State and federal funds can go a long way to get local communities to take on adaptation
		•	State should pursue more federal funding opportunities on behalf of locals and regions (e.g., HUD or landscape-scale conservation funding)
		•	Federal mitigation fees should come back to local communities for use in adaptation

# Table A2.6: Characteristics, Underlying Causes and Potential Solutions to Address the Disjointed Risk Structure Archetype

	Characteristics and Causes		Potential Solutions
•	The true risk and cost is not borne by those who enjoy the greatest benefit	•	Create "benefit districts" wherein people with the greatest capacity pay proportionate fees; fund can be used for district-wide solutions
•	Disconnect between "the public dollar and the private gain"	•	Privatization of flood risk, but requires careful attention to "climate gentrification"
•	subsidies and incentives to live in risky places, while undermining the ability to collect sufficient funding for adaptation	•	More incentive programs to implement hazard mitigation measures to lower insurance
•	Interest politics prevent frank and early disclosure of true risks		massively expand the uptake of the National Flood Insurance Program's Community Rating

•	Institutionalization of disjointed risk structure		System)
•	Short-term private profit thinking prevails over longer-term community benefit thinking	•	Establish success metrics of adaptive design in risky locations so investors and developers can see the benefit of investment and long-term
•	In addition to risk disconnect (which is essentially a temporal disconnect), there is also		planning
	a geographic disconnect between resource or commodity producers and users (e.g., watershed stewardship and downstream use; species conservation and ecosystem services)	•	Build pay-for-ecosystem-service alliances between urban and rural areas, upstream and downstream local governments to build resource security for some and generate the necessary means to protect those resources for others

# Table A2.7: Characteristics, Underlying Causes and Potential Solutions to Address the Inability to Make Economic Case Archetype

	Characteristics and Causes	Potential Solutions
•	Inability to illustrate the need for and benefits of adaptation and to justify the expense for climate adaptation vis-à-vis other budget items	<ul> <li>Advancing research on adaptation costs and benefits</li> <li>Advances in establishing common sets of matrices of success and performances.</li> </ul>
•	Lack of economic training and expertise among local government staff Lack of tools to do the requisite economic	metrics of success and performance; development of some metrics at least should be done with financial experts to ensure they hear what they need to be willing to invest
•	Lack of knowledge of what different adaptation aspects might cost	<ul> <li>Development of tools, alongside trainings to use those tools in combination with legal requirements to use them would help staff and consultants perform voluctions of manadized</li> </ul>
•	The complexity of adaptation projects (and lack of economic assessment tools to match that complexity)	<ul> <li>Staff trainings in economic assessment tools</li> </ul>
•	Lack of metrics of success or performance to help show the benefits of investment and to prioritize adaptation strategies	<ul> <li>(particularly in combination with requirements or incentives to use them)</li> <li>Moving adaptation funding from grant-based,</li> </ul>
•	Bias toward "dollars and cents" as the common denominator in assessments, hindering proper appreciation of non-monetized values	project-based funding to established budget line-item to minimize project-by-project justification need
•	Rules of doing benefit-cost analyses can bias against strategies where benefits only accrue over the long term	<ul> <li>Foundation investment in tool development and demonstration projects</li> <li>Support project pre-development phase</li> </ul>
•	Lack of public and political support for long- term investments	through dedicated adaptation services to help make the link between public sector adaptation and private-sector investors
• Sol	Political challenges of dealing with difficult trade-offs	

# Table A2.8: Characteristics, Underlying Causes and Potential Solutions to Address the Chronic Underfunding Archetype

Characteristics and Causes			Potential Solutions	
•	General US culture of limited government	•	Rethink fundamentally and reconsider approaches to local taxation in California	
•	society	•	Rethink adaptation fundamentally as widespread community redevelopment into	
•	Tax-restricted state since 1978 when Californians voted in favor of Proposition 13		resilient, safer communities	
	(2/3 majority required to change taxation); taxes come with certain use restrictions	•	redevelopment creatively and tap/re-purpose	
•	Special fees (50+1 majority required) are easier to raise but are more restricted in use		Clean Air Act, Clean Water Act, agricultural funding sources)	
•	Chronic insufficiency of local funding and chronic underinvestment in infrastructure	•	Mainstream climate change adaptation into existing funding streams	
•	Internal competition for limited general funds	•	Explore more "carrot and stick" approaches to get adaptation done	
•	Growing dependence on external grant funding and significant staff time required to write grants	•	Access non-traditional funding sources, e.g. international competitions to pilot and	
•	Larger, high-capacity cities and counties tend to have better success rates than smaller,		snowcase potential adaptation solutions	
	lower-capacity local governments, a self- reinforcing situation		state and federal-level funding sources	
•	Popular sense that Californians are over-taxed, yet expectation that government should pay for adaptation and functional community services	•	Integrate training on (institutionalized) racism and how to embed equity into funding applications and adaptation approaches to make systemic changes	
		•	Establish relationships with private sector to design innovative financing vehicles	
		•	Educate local government staff on how to effectively work with private sector and/or support "boundary organization" navigating between local public sector and international and national private/investment sector	
		•	Move money out of unsustainable sectors (subsidies for oil) and move into resilience	
		•	Partner with non-profits whereby they apply for funds and do key work on their own and local government's behalf but don't lose sight of integrating climate change within all aspects of local government	

Source: The Authors

### Table A2.9: Characteristics, Underlying Causes and Potential Solutions to Addressthe Siloed Government Archetype

	Characteristics and Causes		Potential Solutions
•	Silos are pervasive among funding seekers, funding providers, and affect the ability to make the economic case for adaptation Structure of government is fundamentally at odds with a problem that does not respect sectoral, geographic or jurisdictional boundaries	•	Learn from examples that have intentionally overcome siloed governance problems (Measure AA in San Francisco Bay Area; Joint Powers Authorities or looser county-based Task Forces; Community Choice Energy Aggregation; special assessment districts etc., sectors such as water, transportation, forestry, landscape conservation and hazard mitigation
•	Lack of clarity on who should lead, who is in control in multi-unit collaborations, and how to include community groups and non-profits Higher-capacity units may have stronger influence than lower-capacity units	•	that have worked across jurisdictions; examples outside of California) Use Urban Sustainability Directors Network peer learning funding opportunities for collaboratives
•	Cultural and administrative differences can make integration and collaboration difficult	•	Form and support regional research collaboratives to respond to regional information needs; share data and tools freely
•	Fair distribution of costs, work burdens and benefits are challenging, as is timely distribution of funds throughout the process	•	Rewrite grant funding guidelines to incentivize collaboration/give extra points in proposals)
•	Challenge of accounting for and allocating cost and benefits if they do not all accrue within the same administrative unit	•	If coordination is required, fund the coordinating entity to support this work
•	Difficult balance between regional integration	•	agency funding allocation decisions
•	Politics, differing priorities across jurisdictions and self-interest magnify the problem of silos	•	governments (COGs), regional foundations Establish fiscally capable regional organization
•	Siloed thinking is related problem: issues are being addressed as separate problems (e.g., mitigation and adaptation) even if they are systemically related and considering synergies	•	as central organizational entity; engage in transparent priority setting and decision-making Establish relationships among adjoining communities with significant lead time before
•	and trade-off Funding requests rarely ask for or encourage	•	applying for federal or State funding Create sector-based and cross-sector
•	cross-silo/cross-issue collaborations Funding seekers always look in the same		partnerships to improve chances at successful funding application
	places for funding and don't coordinate or pool their resources for greater effectiveness, creating "funding ghettos" and missing opportunities for leveraging	•	Provide more grants to regional collaboratives for common work (vulnerability assessments, outreach/stakeholder engagement, education); will help reduce burn-out
•	Ongoing tasks (e.g., outreach, risk/vulnerability assessments, fundraising and engagement with experts) are repeated countless times, raising ethical concerns and wasting taxpayer	•	Look for solutions that solve multiple problems or have multiple benefits as a starting point for collaborative pilots
	money	•	Shift the narrative to "shared opportunity"

•	The bigger the collaboration, the greater the challenges of managing complex projects	•	Need big-picture thinkers as leaders of regional, integrated efforts
•	Varying capacities, requirements and access to officials (e.g., in work with tribes) or very different organizational cultures, mindsets and functional time scales can inhibit efforts in breaking down silos	•	Streamline regulations and permitting process as well to reduce cost and time of permitting adaptation projects Integrate adaptation in virtually every job description to make everyone feel responsible for it getting done; educate and train staff (e.g., climate change, funding, systems thinking, social equity

# Table A2.10: Characteristics, Underlying Causes and Potential Solutions to Address the Lack of Capacity (I) Archetype

	Characteristics and Causes		Potential Solutions
•	Many local governments are significantly staff constrained, either due to chronic lack of funds, currently "being in the red," or not having rebuilt full staff capacity after the recession	•	Review and reduce onerous grant-writing requirements in State and federal funding (esp. water boards, USACE, Federal Highway Administration); consider stipulating that funds be used in part for internal capacity building
•	Staff must wear many hats; few have the luxury to have a dedicated "adaptation person"	•	Size-adjust grant-writing requirements (simplify for smaller grants)
•	Statt turn-over/retirements of long-term staff is always problematic, but particularly for short- term projects and grants (lack of institutional	•	Scale up intern and fellowship programs to assist particularly lower-capacity communities
•	memory) Limited staff capacity affects time for looking for funding opportunities, time for writing grant	•	Mandate regular updates to plans (that include adaptation) with assured funding if the updated plan is approved
	applications, and ability to write competitive applications	•	Provide more block grants as they allow local governments to hire staff for multiple years
•	Low confidence in ability to succeed with grant writing can undermine the willingness to apply	•	Provide more technical assistance and State- sponsored training programs on adaptation,
•	nearly as great as for bigger grants (\$20K) is and grant writing requirements can be onerous; work burden may outweigh financial benefit	•	Provide and use grant writing services (e.g., external specialized organizations or County- based grant-writing assistance to smaller
•	Grants for capacity building and training or to build up the "development" arm of local government are extremely limited	•	communities) Use ARCCA collaboratives or other consortia to
•	Expertise in adaptation may be low (even if there is grant-writing capacity)		build better relationships with scientists to make up for lack of technical expertise
•	"Best practice list for adaptation" and greater knowledge in how to quantify cost and benefits of adaptation would make application easier	•	Develop public-private-civic partnerships to help disproportionately burdened and lower- capacity communities overcome initial hurdles and begin to have better access to funding
•	Difficulty seeing opportunities for leveraging	•	Create pooled funds (e.g. at the regional level) and streamline application process; specifically

task regional entities to administer pool or create capable, sufficiently staffed oversight or financial sponsor organizations willing to take
<ul> <li>On liability and responsibility to do so</li> <li>General Assistance Programs (similar to EPA's GAP program for tribes<sup>2</sup>) should be created for other types of local government</li> </ul>
<ul> <li>Use the "100 Resilient Cities" as a model and build statewide program</li> </ul>
• Provide examples of where, when and how more complicated funding mechanisms or public-private funding models were successfully used to support replication/adaptation

# Table A2.11: Characteristics, Underlying Causes and Potential Solutions to Address the Discontinuous Funding Archetype

Characteristics and Causes	Potential Solutions
<ul> <li>General difficulty of getting longer-term funding</li> <li>Disasters can free up a lot of money, but is available quickly, unpredictably and is short-term</li> <li>Pre-disaster hazard mitigation grants are too small to meet the needs</li> <li>Grants are typically for specific projects and often do not cover all aspects of adaptation-related work, leaving many aspects (e.g., outreach, collaboration) unfunded</li> <li>Lack of experience with investment funds and financing mechanisms (especially with private sector involvement)</li> <li>Mainstreaming adaptation expenses into general funds or creating budget line items is possible, but difficult for chronically underresourced communities</li> </ul>	<ul> <li>Provide block grants for longer-term continuous funding</li> <li>Establish a "Climate Resilience Authority" to aggregate risk and pool risk insurance premiums into a regional fund), set asset retirement obligations over time, invest in regionally significant risk reduction measures (e.g., buy-outs) from funding pool to buy down risk and to administer finances</li> <li>State should facilitate building relationship with private investors to design innovative funding vehicles for long-term stable funding</li> <li>Use more "carrot and stick" approaches that link risk reduction measures with funding</li> <li>Create a long-term vision and intermediate milestones to measure progress against, so that people see progress over time.</li> <li>Establish post-disaster rebuilding requirements/criteria to ensure adaptation is built into the recovery</li> <li>Have post-disaster adaptation plans ready to go, so that opportunities of post-disaster funding don't pass by untapped</li> </ul>

Source: The Authors

<sup>&</sup>lt;sup>2</sup> See: <u>https://www.epa.gov/tribal/indian-environmental-general-assistance-program-gap</u>.

#### Table A2.12: Characteristics, Underlying Causes and Potential Solutions to Address the Aversion to Innovation Archetype

Characteristics and Causes	Potential Solutions
<ul> <li>Funders (particularly in the public sector) view investment in innovative approaches and designs as too risky</li> </ul>	<ul> <li>Work through the rule-making process at relevant agencies to change funding requirements</li> </ul>
<ul> <li>Experimentation is stymied</li> <li>Experimentation is stymied</li> <li>Lack of understanding of the innovation process, and the need for sustained and strategic investment to bring innovative approaches to fruition</li> <li>Myopic and non-strategic thinking, lack of a long-term perspective, comfort in the status quo and familiar</li> <li>Lack of understanding that adaptation is required (i.e., traditional approaches won't work anymore) and ongoing</li> <li>Institutionalization of what is permissible in funding rules and requirements</li> </ul>	<ul> <li>Invest in demonstration projects to show what works, what is cost-effective and other lawful co-benefits of innovative ideas</li> <li>Establish pilot programs, especially to spur innovation and test effectiveness, without immediately requiring wholesale program changes</li> <li>Provide strong state-level leadership to direct agencies appropriately</li> <li>Tap into new narratives and values to make the new attractive (rather than a threat to the familiar), e.g., risk aversion to bad things as opposed to risk aversion to new things</li> <li>Invest much more in outreach to overcome resistance to science, reality of change</li> <li>Seek out foundations that support innovation to pilot test new ideas</li> </ul>
	<ul> <li>Task certain organizations with identifying innovative, best practice approaches for local governments</li> <li>State should use and invest in bottom-up, participatory processes (crowd-sourcing, competitions) to generate novel ideas; permitting agencies would need to be at the table from the start</li> </ul>

Source: The Authors

#### Table A2.13: Characteristics, Underlying Causes and Potential Solutions to Addressthe Funding Biases Archetype

	Characteristics and Causes		Potential Solutions
•	Perception (and often reality) that there is no or only insufficient funding to meet adaptation- related needs	•	Apply a life-cycle funding approach to adaptation, with the ability to go back to the same funder for later needs
•	One view that there is more funding for implementation than for earlier and later stages of adaptation A second (dominant) view that there is more	•	Change funding requirements for shovel-ready projects to mandate inclusion of "soft" aspects of adaptation (outreach, engagement, planning, monitoring and evaluation over time)
	· · · · ·	•	Look to other models for "whole-project

•	funding for planning than for implementation		funding" (e.g., California Building Healthy Communities 10-year funding model)
•	Bias against broader, programmatic efforts	•	Conduct more outreach and education to help communities understand adaptation needs,
•	Bias toward structural adaptation measures		outlook over the long-term
	(coastal, water, infrastructure), while neglecting human health impacts	•	Conduct cost-effectiveness studies to illustrate effectiveness
•	Bias against adaptation options that are very expensive and politically contested	•	Invest in efforts to develop measures of progress and success
•	Lack of political and public support for expensive and contested adaptation options		
•	Lack of knowledge of what funding sources are available		
•	Lack of clear measures of success and progress for programmatic efforts		

# Table A2.14: Characteristics, Underlying Causes and Potential Solutions to Address the Happenstance Archetype

Characteristics and Causes	Potential Solutions
<ul> <li>Siloed nature of funding sources</li> <li>Many foundations fund relevant "bits and pieces" but only a relatively small number focus on adaptation.</li> </ul>	Easily navigable clearinghouse of funding opportunities, constantly kept up to date; but fear that it will increase competition for limited funds if more know about them
<ul> <li>No centralized place to find funding opportunities</li> <li>Happenstance to find or learn about funding opportunities</li> </ul>	Host of clearinghouse should have staff capacity to maintain, push out, and do some hand-holding of funding seekers; alternatively work closely with regional collaboratives or regional adaptation assistance centers to
<ul> <li>Capacity constraints to look for and take advantage of grant opportunities</li> </ul>	<ul> <li>Need to build up the "development" capacity of local governments, a funded staff assigned to search for grants, assign them to departments and assist technical staff in writing successful applications</li> </ul>
	• Introduce and pass State legislation for PACE- like program for adaptation-related needs (at the level of property owners)
	Host California-based foundation summit to help foundations see why adaptation needs to become part of their portfolios
	Create a statewide dedicated Climate     Adaptation Fund
	State and adaptation service providers should provide more technical assistance to local

		governments
	•	Use of B Corporations, venture trust funds etc. to launch adaptation initiatives; then get bigger investments from private sector
Source: The Authors		

#### Table A2.15: Characteristics, Underlying Causes and Potential Solutions to Address the Eligibility Archetype

Characteristics and Causes		Potential Solutions	
•	Lack of clarity on eligibility criteria or application not meeting them	•	Add adaptation criteria to existing funding streams and related legal frameworks
•	Difficulty understanding grants and application process	•	Establish dedicated "transition funds" (additional to other funding) so people have the
•	Certain types of funding are restrictive and can't be used for adaptation activities (e.g.,		doing things to new ways
	building back better or using adaptive designs can be prevented by requirements to build back the same)	•	Establish a pool of matching funds that small communities can tap into for grants that require them
•	Existing mandates, rules and regulations may be so narrowly defined and restrictive that adaptive measures can't be integrated and	•	Update codes, standards and guidelines to incorporate changing conditions and enable mainstreaming adaptation
•	Need to patch funding together from multiple	•	Strengthen code implementation to ensure adaptation is incorporated
•	Patch-work approach is time consuming and difficult to impossible for staff-constrained communities; undermines implementation of a	•	Revisit definition of "disadvantaged", "diversity" and "vulnerability" in State code, CAL Environscreen and other grant stipulations, which can be too limiting at the local level
•	Matching fund requirements can undermine lower-capacity communities' ability to take		Review CEQA and ensure that it accounts for climate change impacts and makes explicit space for adaptation
•	If funding applications require a lot of prior		Review conditions on mitigation grants and make room for adaptation co-benefits
	planning or development work, timelines and opportunities are missed		Add adaptation criteria to GGRF
•	Legacies and bad past experiences with certain funders (e.g., regulatory agencies) can bias against repeated application or engagement with funder	•	For communities that prepare separate general and hazard mitigation plans, integrate at the next update to create cost efficiencies and better integration across the community
•	Legacies (e.g., being in non-attainment of certain regulations; lack of structural soundness of buildings) can undermine eligibility for grant funding or ability to use certain adaptation strategies		

Source: The Authors

# Table A2.16: Characteristics, Underlying Causes and Potential Solutions to Address the Lack of Capacity (II) Archetype

	Characteristics and Causes		Potential Solutions			
•	Lack of staff capacity to administer complex or multiple grants; serves as disincentive to apply for funding	•	Establish and support capable lead organizations to assist local communities in grant administration or do it for them entirely			
•	Lack of skill in administering complicated funding models	•	Trainings in grant administration			
•	Lack of capacity to implement a project (for a variety of reasons) creates a disincentive to apply for funding	•				Lack of Capacity I archetype interventions)
•	Onerous reporting requirements					
Sou	Irce: The Authors					

A2 - 13